



Khaled Abdulla Yousef

PO Box 117, Ras Al Khaimah
United Arab Emirates Mobile:

SENIOR EXECUTIVE

28 years of successful experience providing fiscal, strategic and operations leadership in unique challenging situations

Dynamic and result-oriented leader with a strong track record of performance in turnaround and high-paced organizations. Possesses superior interpersonal skills, ability of resolving multiple and complex sales, human resources, financial, and operational issues. Utilize keen analysis and focus-oriented team approach to drive organizational improvements and implementation of best practices in motivating staff to peak performance. Additional areas of expertise include:

- Ethical Leadership
- Public Relations & Media Affairs
- Programs, Services & Products
- Contract Negotiations & Strategic Alliances
- Policy & Procedure Development
- Industrial Organization
- Investments, Assets Pricing, Mutual Funds, Corporate Finance, Banking, Capital markets, Securities Prices
- Strategic Entrepreneurship

PROFESSIONAL EXPERIENCE

CHIEF EXECUTIVE OFFICER, 2010 to present

GENERAL MANAGER, 1991- 2010

Majan Printing & Packaging Company, Ras Al Khaimah, UAE

Manage the day-to-day operations of Majan and ensure that operations are consistent with the policies developed by the Board of Directors and are carried out in such a way that meets the requirements of the company. Contribute to the development of annual goals and objectives ensuring that company procedures and overall management are designed in accordance with established Board policy keeping the Board informed of existing or impending Board policy issues.

Executive Member of the Board of Directors
RAK Ceramics, Ras Al Khaimah, UAE - 2011 to present

To provide independent and objective assurance on the management of risk throughout the organization.

- Develop an annual audit plan using input from the team and stakeholders to identify priorities and resource requirements for the year.
- Meet with Trustees, Directors and Managers to discuss needs and propose audits, to build stakeholder requirements into department plans.
- Oversee and provide quality control for the department's audits, to ensure departmental mandate and business goals are met and that professional standards are maintained at all times.
- Develop the team's engagement with and support of major business change programs thus ensuring that appropriate consideration of risk and control is given to all change.
- Ensure final reports are issued with all recommendations agreed and accepted by the audited individual/group.

Improving the Practice of Audits/Championing Risk Management

- Build relationships with leaders across the organization to understand issues and identify areas for improvement for the organization as a whole.
- Support and encourage team members to be proactive in identifying opportunities to share best practice with Trustees, Directors and Managers to improve the control environment.
- Develop new methodologies to improve the audit process, making it "easier" for the organization to request audits and implement recommendations.
- Provide assistance to the business in meeting regulatory requirements.

NOTABLE ACHIEVEMENTS

- Established Key Performance Indicators for all operating departments and introduced numerous managerial/operational improvements.
- Performed complete audit of internal processes diagramming all business workflows and assigned accountability to ensure adherence to standards and policies.
- Created Quality Teams to perform root cause analysis of identified issues and contribute to continuous improvement.
- Conceptualized and implemented creative and compelling marketing program that increased the company revenues.

EXECUTIVE BOARDS & MEMBERSHIPS

Executive Member - Board of Directors
RAK Ceramics, Ras Al Khaimah, UAE

Executive Member - Board of Directors
RAK Ceramics Holding LLC, Ras Al
Khaimah, UAE

Executive Member - Board of Directors
RAK Ceramics, Iran

Executive Member - Board of Directors
Ceramin FZ LLC, Ras Al Khaimah, UAE

Executive Member - Board of Directors
Ceramin India Pvt Ltd, India

Executive Member - Board of Directors
RAK Water Ski Club

Executive Member - Board of Directors
Internal Commercial Trading
RAK Chamber of Commerce

Executive Member - Board of Directors
RAK Data Center

Executive Member - Board of Directors
Falcon Technologies International

Executive Member - Board of Directors
RAK Economic Zone

Executive Member - Board of Directors
RAK AMI