

# Julphar

الخليج للصناعات الدوائية  
Gulf Pharmaceutical Industries

## List of Candidates for the Membership of Julphar's Board of Directors

ملاحظات	الجنسية	اسم المرشح	Sr	
	الإمارات	Sh. Saqr Bin Humaid Al Qasimi	صقر بن حميد بن عبدالله القاسمي	1
	الإمارات	Mr.Yousef Ali Mohammed Al Blooshi	يوسف علي محمد غلوم البلوشي	2
	الإمارات	Mr.Abdulaziz Abdulla Salem Al Zaabi	عبدالعزیز عبدالله سالم جاسم الزعابي	3
	الإمارات	Mr. Jamal Salem Bin Darwish Al Nuaimi	جمال سالم ابراهيم بن درويش النعيمي	4
	الإمارات	Mr.Khaled Abdulla Yousef Aal Abdullah	خالد عبدالله يوسف آل عبدالله	5
	المملكة العربية الهاشمية	Mr.Razi Adel Ahmed Doulani	رازي عادل أحمد دولاني	6
ممثل الشركة العربية للصناعات الدوائية والمستلزمات الطبية (أكديما)	المملكة العربية السعودية	Dr. Ali Hussain Al Zawawi	علي حسين علي الزواوي	7
	جمهورية مصر العربية	Mr.Medhat Mohamed Abouelasrar Elhamal	مدحت محمد أبو الأسرار سلامة الجمل	8
	الهند	Mr.Raman Garg	رامان جارج	9

## نبذه تعريفية

### البيانات الشخصية :

الاسم : الشيخ / صقر بن حميد القاسمي

مكان الميلاد : دبي

تاريخ الميلاد : 30.04.1977

الجنسية : إماراتي

الحالة الاجتماعية : متزوج

مكان الإقامة : رأس الخيمة

### العضوية التي يرغب في الترشح لها:

عضو غير مستقل

### المؤهلات العلمية :

المؤهل العلمي / السنة العلمية/ بكالوريوس في المالية 2001

### المنصب الحالي/ الوظيفة الحالية:

أعمال خاصة

### الخبرات العملية:

- القوات العسكرية
- قطاع انتاج و توزيع الادوية و بيع التجزئة
- أسواق السلع و المال

### العضويات في شركات أخرى وصفاته:

REGULUS CAPITAL  
ALMASAH CAPITAL  
ALLIED INVESTMENT PARTNERS

صقر بن حميد القاسمي



## **PROFILE**

Yousef Ali is a Certified Fraud Examiner, (CFE), Certified Control Specialist, (CCS); he is also Certified in Risk Management Assurance, (CRMA) and holds a Bachelor Degrees majoring in Accounting from the UAE University. Yousef's experience includes Revenue Assurances, Auditing, Finance, Fraud investigation, implementation of new policies/procedures and converting the RAK Government entities to Accrual Accounting Project.

He has over 24 years carried out many audits, accounting and financial analyses to the major suppliers/vendors due to major contracts, in addition heading special projects.

Yousef is currently the General Manager – Department of Finance – RAK Government, and previously occupy different positions in different major companies, such as VP Financial Audit in ETISALAT GROUP, Head of Internal Review and Compliance in MERAAS HOLDING, Financial Controller in Baynonah Power Company, and others.

He is currently Vice Chairman of Gulf Pharmaceutical industries Company- JULPHAR and board member in RAK Hospitality Holding, RAK National Hotels LLC.



### البيانات الشخصية

الاسم : عبد العزيز عبد الله الزعابي

تاريخ الميلاد : 1962/06/02

الجنسية : إماراتي

الحالة الإجتماعية: متزوج

### الشهادات العلمية:

بكالوريوس إدارة أعمال – ( أعمال دولية ) 1987- جامعة San Jose – ولاية كاليفورنيا- الولايات المتحدة الأمريكية.

### الخبرات الوظيفية وعضوية اللجان ومجالس الإدارات:

- المجلس الوطني الاتحادي لدولة الإمارات العربية المتحدة / أبوظبي – الإمارات العربية المتحدة.
  - النائب الثاني لرئيس المجلس الوطني منذ 2015- حتى تاريخه
- شركة رأس الخيمة العقارية – شركة مساهمة عامة / رأس الخيمة – الإمارات العربية المتحدة.
  - عضو لجنة المؤسسين منذ 2005 حتى تاريخه
  - رئيس اللجنة التنفيذية
  - رئيس لجنة الإستثمار
  - نائب رئيس مجلس الإدارة
- شركة الخليج الإستثمارية -شركة مساهمة عامة / رأس الخيمة – الإمارات العربية المتحدة
  - رئيس مجلس الإدارة منذ 2012 حتى تاريخه

- شركة الخليج للصناعات الدوائية ( جلفار) - شركة مساهمة عامة  
رأس الخيمة – الإمارات العربية المتحدة
- عضو مجلس الإدارة منذ 2017 حتى مارس 2019
- البنك الإسلامي للتنمية – جدة – المملكة العربية السعودية
- مدير تنفيذي منذ 2010 حتى 2011
- المصرف العقاري
- مؤسس ومدير عام للمصرف منذ 1999 حتى 2007
- عضو اللجنة التنفيذية منذ 2001 حتى 2007
- الرئيس التنفيذي منذ 2007 حتى 2011
- مؤسسة رأس الخيمة للأعمال الخيرية - رأس الخيمة – الإمارات العربية المتحدة
- عضو مجلس إدارة منذ 2004 حتى 2012
- رئيس مجلس الإدارة منذ 2012 حتى تاريخه
- لجنة القروض العقارية - رأس الخيمة – الإمارات العربية المتحدة
- نائب الرئيس منذ 2005 حتى 2008
- المجموعة العربية للتأمين (ARIG) - المنامة - البحرين
- عضو مجلس إدارة منذ 2004 حتى 2013
- تكافل ري المحدودة
- عضو مجلس إدارة منذ 2004 حتى 2013

- بنك رأس الخيمة الوطني - رأس الخيمة - الإمارات العربية المتحدة  
- عضو مجلس إدارة منذ 2002 حتى 2013

- مؤسسة الإمارات العقارية - أبو ظبي - الإمارات العربية المتحدة  
- عضو مجلس إدارة منذ 2001 حتى 2007

- الهيئة العامة للطيران المدني - دبي - الإمارات العربية المتحدة  
- عضو مجلس إدارة منذ 2000 حتى 2009

- برنامج الشيخ زايد للإسكان - دبي - الإمارات العربية المتحدة  
- عضو مجلس إدارة منذ 2000 حتى 2009

- مؤسسة الخليج للإستثمار - دولة الكويت

- عضو مجلس إدارة منذ 1996 حتى 1999

- وزارة المالية

- رئيس لجنة تسوية القروض العقارية منذ 1988 حتى 1994

- مدير إدارة الإيرادات منذ 1994 حتى 1999

## جمال سالم بن درويش النعيمي

### الخبرات العملية

25 عام خبرة في القطاع المصرفي  
HSBC ، بنك أبوظبي الوطني ، بنك أبوظبي الأول

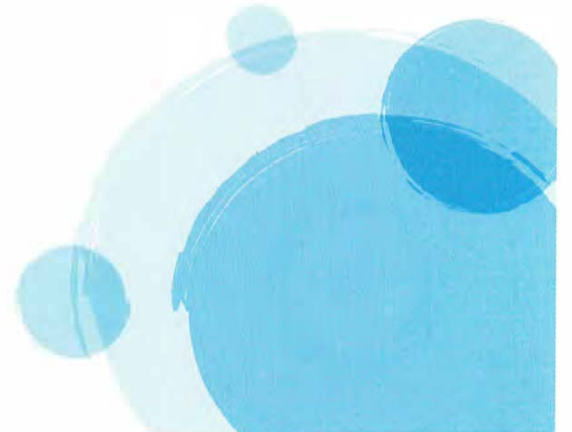
المدير الإقليمي للقطاع المصرفي للأفراد دبي والامارات الشمالية  
حتى ديسمبر 2018

### الخبرة في عضوية مجالس إدارة الشركات المساهمة العامة

- عضو مجلس إدارة شركة الخليج للصناعات الدوائية (جلفار) - 6 سنوات
- عضو سابق لدى شركة رأس الخيمة العقارية - 9 سنوات
- عضو سابق لدى شركة اسمنت رأس الخيمة - 3 سنوات

### الشهادات

بكالوريوس في التجارة / المحاسبة  
جامعة بيروت العربية





## **Khaled Abdulla Yousef**

PO Box 117, Ras Al Khaimah  
United Arab Emirates

### **SENIOR EXECUTIVE**

*28 years of successful experience providing fiscal, strategic and operations leadership in unique challenging situations*

Dynamic and result-oriented leader with a strong track record of performance in turnaround and high-paced organizations. Possesses superior interpersonal skills, ability of resolving multiple and complex sales, human resources, financial, and operational issues. Utilize keen analysis and focus-oriented team approach to drive organizational improvements and implementation of best practices in motivating staff to peak performance. Additional areas of expertise include:

- Ethical Leadership
- Public Relations & Media Affairs
- Programs, Services & Products
- Contract Negotiations & Strategic Alliances
- Policy & Procedure Development
- Industrial Organization
- Investments, Assets Pricing, Mutual Funds, Corporate Finance, Banking, Capital markets, Securities Prices
- Strategic Entrepreneurship

### **PROFESSIONAL EXPERIENCE**

**CHIEF EXECUTIVE OFFICER, 2010 to present**

**GENERAL MANAGER, 1991- 2010**

**Majan Printing & Packaging Company, Ras Al Khaimah, UAE**

Manage the day-to-day operations of Majan and ensure that operations are consistent with the policies developed by the Board of Directors and are carried out in such a way that meets the requirements of the company. Contribute to the development of annual goals and objectives ensuring that company procedures and overall management are designed in accordance with established Board policy keeping the Board informed of existing or impending Board policy issues.



The CEO provides direction and enabling to the Board as it carries out its governance functions. The Board and the CEO work together to develop policies and plans consistent with the mandate as expressed by the Shareholder.

### **Operations**

Develop and implement operational policies, strategic plans, and Annual Operating Plans to guide the company within the limits prescribed, delegated authority, and the framework of the strategic directions approved by the Board

Operate the company within established policies, maintain a regular policy review process, and revise or develop policies for presentation to the Board

Ensure the company operates within all regulatory requirements, approved budgets, and operating plans

Keep abreast of issues which may significantly impact the company

### **Human Resources**

Create and maintain an organizational environment that promotes positive staff morale and performance

Ensure effective human resources programs are developed and maintained to support the strategic goals of the company (including recruiting, performance management, succession planning, employee relations, and compensation)

Direct, motivate and maintain a competent, well-trained, flexible and responsive staff capable of meeting current and future needs

The function and duties and the delegated responsibilities of the CEO specified by the Board of Directors are to:

Develop annual planning guidelines, oversee the development of the company's annual Strategic Plan to achieve the Company goals and objectives

Develop and recommend to the Board, the annual operating and capital budget

Monitor the Company's performance against objectives and provide a quarterly performance report to the Board

Upon informing the Board, exercise authority to approve: all goods and services purchases, all capital purchases under AED1 million, and disposition of tangible assets with a market value of less than AED1 million

Oversee the preparation of quarterly budget variance reports, the annual report and annual financial statements

Be accountable to the Board of Directors for the activities of the company, carry out the functions and duties that the Board specifies and provide a highlight report featuring issues that management has or will be addressing

Maintain overall responsibility to the Board of Directors for the implementation of Board policies and the efficient and effective operations of the Company

Work to support Board members and the Chairman

Exercise delegated authority to appoint officers and employees necessary to carry on the business and operations of the Company, define their duties, determine their remuneration, evaluate their performance, take disciplinary action as required, negotiate the collective agreement and handle all staff grievances

Perform such other duties or activities as required by the Board from time-to-time.

**Executive Member of the Board of Directors**  
**RAK Ceramics, Ras Al Khaimah, UAE - 2011 to present**

To provide independent and objective assurance on the management of risk throughout the organization.

- Develop an annual audit plan using input from the team and stakeholders to identify priorities and resource requirements for the year.
- Meet with Trustees, Directors and Managers to discuss needs and propose audits, to build stakeholder requirements into department plans.
- Oversee and provide quality control for the department's audits, to ensure departmental mandate and business goals are met and that professional standards are maintained at all times.
- Develop the team's engagement with and support of major business change programs thus ensuring that appropriate consideration of risk and control is given to all change.
- Ensure final reports are issued with all recommendations agreed and accepted by the audited individual/group.

**Improving the Practice of Audits/Championing Risk Management**

- Build relationships with leaders across the organization to understand issues and identify areas for improvement for the organization as a whole.
- Support and encourage team members to be proactive in identifying opportunities to share best practice with Trustees, Directors and Managers to improve the control environment.
- Develop new methodologies to improve the audit process, making it "easier" for the organization to request audits and implement recommendations.
- Provide assistance to the business in meeting regulatory requirements.

**NOTABLE ACHIEVEMENTS**

Established Key Performance Indicators for all operating departments and introduced numerous managerial/operational improvements.

Performed complete audit of internal processes diagramming all business workflows and assigned accountability to ensure adherence to standards and policies.

Created Quality Teams to perform root cause analysis of identified issues and contribute to continuous improvement.

Conceptualized and implemented creative and compelling marketing program that increased the company revenues.

**FOUNDING CHAIRMAN  
KAYinvest, UAE**

KAYinvest commenced as KAY General Trading, established in 1997 as a privately owned entity in Ras Al Khaimah, United Arab Emirates. The Founder's vision was to start a company that provides quality products and services to its customers. KAY started the activity of general trading in the consumer sector by providing daily disposable products. These products were carefully selected and designed by a professional team to offer the best value for money. A proper blend of quality thoughts has further encouraged KAY to add services and projects in their plan and work the way out to achieve it. We do believe that the best way to predict the future is to create it. As the market grew year after year, new activities were added. The establishment has expanded to KAY General Trading, KAY Properties and KAY Services which led to the development of KAYinvest.

KAY has laid the foundation of KAYinvest' present success in diverse range of activities in projects development, total management and venture capital. The company prides itself with its distinctive perspective towards strategic investment in the emerging markets of financial services, capital markets, trading and real estate development.

Over the years, it continues to maintain its tradition of excellence through its innovative products, projects and services. KAYinvest is composed of dynamic individuals who share the same passion of making a difference in the society.

**COMMERCIAL/FINANCIAL  
DIRECTOR UDE, RAK**

Through a strategic approach to market and business development, he significantly shaped the development of the strategy by analyzing the market and advising the CEO of development opportunities. He developed customer service excellence and took the lead role in managing service based partnerships and business relationships.

He worked closely with the Managing Director to define business on a weekly and monthly basis. He liaised between the Managing Director and the employees to ensure that accounting practices are aligned with what is necessary for company and best practices are implemented.

## **EXECUTIVE BOARDS & MEMBERSHIPS**

**Executive Member - Board of Directors**  
RAK Ceramics, Ras Al Khaimah, UAE

**Executive Member - Board of Directors**  
RAK Ceramics Holding LLC, Ras Al  
Khaimah, UAE

**Executive Member - Board of Directors**  
RAK Ceramics, Iran

**Executive Member - Board of Directors**  
Ceramin FZ LLC, Ras Al Khaimah, UAE

**Executive Member - Board of Directors**  
Ceramin India Pvt Ltd, India

**Executive Member - Board of Directors**  
RAK Water Ski Club

**Executive Member - Board of Directors**  
Internal Commercial Trading  
RAK Chamber of Commerce

**Executive Member - Board of Directors**  
RAK Data Center

**Executive Member - Board of Directors**  
Falcon Technologies International

**Executive Member - Board of Directors**  
RAK Economic Zone

**Executive Member - Board of Directors**  
RAK AMI

## **EDUCATION**

August 1991 - Bachelor's degree in Business Administration,  
Major in Computer Information Systems  
University of Arkansas at Little Rock, USA

## **TRAININGS & SEMINARS ATTENDED**

### **C.N.S. Internal Auditor Course**

April 1998, Ras Al Khaimah, UAE

### **Advanced Financial Analysis**

October 2002, Ras Al Khaimah, UAE

### **Cost Reduction & Profitability Maximization**

March 2003, Ras Al Khaimah, UAE

### **Awareness of Environmental Management System based on ISO 14001:1996**

February 2004, Ras Al Khaimah, UAE

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# Razi Adel Doulani

## Chief Audit Officer



### About

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Razi joined Investment and Development Office-RAK Government in 2012 as Chief audit officer, his role is to established the internal audit function of IDO and the state-owned entities.

Razi is leading the audit team and also responsible for the development of overall Internal Audit strategy and overseeing the various audits across the state-owned entities. In addition, he is also an audit committees members in several subsidiaries within the Group.

Razi has over of 16+years professional experience in the field of Auditing, Corporate Governance, Compliance, Risk Management, and Fraud. he has lead client service teams of a number of major Big Four companies such as KPMG,EY , PwC.

Razi has worked in numerous geographies including the Jordan , Iraq , Saudi Arabia and UAE.

### Education

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- Business Administration major in Accounting and Finance, Yarmouk University, Jordan
- Diploma in Compliance and Financial Crime, Henley Business School, United Kingdom
- Certified Public Accountant- USA
- Certified in Corporate Governance & Culture

## السيرة الذاتية

البيانات الشخصية:

الاسم: د.علي حسين الزواوي

مكان الميلاد: مكة المكرمة

تاريخ الميلاد: 1965/5/3م

الجنسية: سعودي

الحالة الاجتماعية: متزوج

مكان الإقامة : الرياض

صفة العضوية التي يرغب في الترشح لها :

عضو مستقل

المؤهلات العلمية :

بكالوريوس العلوم الصيدلية (الصيدله) 1992/1991م

جامعة الملك سعود / الرياض/المملكة العربية السعودية

المنصب الحالي/الوظيفة الحالية :

مستشار الرئيس التنفيذي لهيئة الغذاء و الدواء بالمملكة العربية السعودية.

الخبرات العملية :

اكثر من 25 سنة في مجال الصيدلة ومراقبة الصناعات الدوائية وترخيص شركات الادوية و عضوية العديد من اللجان العلمية السعودية والخليجية المشتركة و مشارك في العديد من الدورات العلمية في مجال صناعة وتسجيل و مراقبة الدواء.

العضويات في شركات مساهمة اخرى:

لا يوجد

Medhat Abo Alasrar  
General Manager Healthcare  
Cigalah Group

Medhat Abo Alasrar started his journey with United Naghi Group in Saudi Arabia in 1994 as Business Development Director with main objective to create and develop strong pharmaceuticals and healthcare business for Cigalah, the daughter company of United Naghi.

After building quite sizable portfolio of pharmaceutical companies and products, Medhat moved to Cigalah in 1998 in the capacity of Pharma Director.

In 2010 Medhat was promoted to the position of General Manager of Healthcare Sector of Cigalah managing a business of around one Billion Saudi Riyal of diversified range of Pharmaceuticals and Healthcare products and leading an organization of different functions departments with around 700 employees.

During the long journey with United Naghi and Cigalah ( 1994 - 2017 ) ,Cigalah managed to achieve significant and unprecedented success growing from around SR 42 M sales in 1994 to more than 4 B in 2016 when Cigalah's ranking became No. One distributor in terms of revenue and 16% Market Share according to IMS data for the year 2016.

The portfolio of partners was greatly extended to include some of the best in the world in addition to some other regional companies. Just to name some of our partners, our portfolio includes Amgen, Gilead, Allergan, Boehringer Ingelheim, CSL Behring, Actelion, Biomarin and others. Cigalah's wide portfolio of products is very much diversified in terms of pharmaceutical segments including - but not limited to - Oncology, Specialty & Biotechnology, Rare Diseases Treatment, Generics, OTC & Consumer Health Products and Nutritions.

Prior to joining United Naghi and Cigalah, Medhat was the General Manager of Naghi Brothers Distribution Company in Saudi Arabia from 1991 until 1993. Before moving to Saudi Arabia in 1991, Medhat was the Sales Director of the leading Egyptian pharmaceutical distributor United Company for Pharmaceuticals (UCP).

Medhat holds a Bachelor Degree in Pharmaceutical Science from Mansoura University in Egypt in 1976 and born in August 1954 and married with 4 sons.





## Raman Garg

Group Chief Financial  
Officer



[raman.garg@alhamra.ae](mailto:raman.garg@alhamra.ae)



<https://ae.linkedin.com/in/ramangarg>



### EXECUTIVE PROFILE

A finance veteran with three decades of experience, Raman Garg is Group Financial Officer at Al Hamra, the leading real estate developer, services provider and Investment Company in the Northern Emirates.

Raman oversees all aspects of financial management, commercial operations and investor relationships of Al Hamra and its various business entities – real estate, hospitality, leisure, commercial and brokerage. He is mandated with driving short and long-term strategic financial objectives, maximising return on investment and optimising the financial and human capital performance of the Group.

He is on the Board/EXCO of several RAK Government –owned companies and departments and also manages the Sovereign Family Investment Office of RAK.

He is an Entrepreneurial Senior Executive and multi-tasking Leader with over 29 years of experience in business ownership, financial management, M & A and restructuring, fund raise, commercial and customer operations, and business development within start-up, turnaround, and rapid-change environments.

Prior to joining Al Hamra, he served as Head of Portfolio Finance at Sequoia Capital, the top-tier venture capital firm where he worked closely with CEOs/CFOs over 100 portfolio companies as a “Player/Coach” in supporting and driving improvements in key strategic and operational metrics to enhance shareholder value. He was also part of the founding team of India Shelter Finance Corporation Ltd, an innovative micro-home finance company in India. He has also held several senior-level business positions at global multi-nationals including Max New York Life Insurance, The Coca-Cola Company, PepsiCo, Akzo Nobel and ITC earlier in his career.

Raman is a certified Chartered Accountant from The Institute of Chartered Accountants of India, a Company Secretary from the Institute of Company Secretaries of India and a Cost Accountant from Costs and Works Accountant of India. He holds a bachelor’s degree in commerce from St. Xavier’s College in Kolkata, India.